

| Oracle Contractors •

# Transformation Unleashed



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CASE STUDY

# Accelerating Financial Transformation for a Fast Growing Medical Services Group

Our client, a rapidly-growing medical services group, embarked on a major ERP transformation programme, underpinned by the implementation of Oracle Cloud ERP. This strategic initiative was central to their broader business goals as they prepared for a potential IPO. The challenge was to integrate Oracle Cloud ERP seamlessly within a multi-country, complex framework while meeting cultural, operational and regulatory requirements. Having selected a System Integrator

(SI) to lead the technical aspects, the client then began forming their in-house business programme team. Initially, they chose a supplier focused on finance technology; however, after several weeks of limited progress filling critical roles, they turned to Oracle Contractors. We stepped in to provide a dedicated team of Oracle Subject Matter Experts, whose Quality Assurance and deep expertise were essential in steering the project successfully through the initial phase.





# Why Oracle Contractors?

Oracle Contractors brought a distinct advantage to the client, combining unmatched expertise, deep Oracle Cloud networks, and tailored business transformation insights.

- **Unrivalled Oracle Network:** With over 25 years in Oracle recruitment, we boast one of the largest networks of highly experienced Oracle professionals. This allows us to rapidly mobilise top talent, from niche specialists to project leaders, ready to meet complex project demands.
- **Proven Success in High-Stakes Projects:** We go beyond filling roles - our consultants have a proven track record of delivering results for clients in time-sensitive, mission-critical Oracle Cloud transformations. For clients scaling or preparing for an IPO, this experience helps mitigate risks and secure project success.
- **Specialised Finance Transformation Expertise:** Our team's unique blend of Oracle Cloud knowledge and finance transformation insights allows us to address both technical and strategic needs, ensuring smooth ERP implementations aligned with the client's IPO ambitions.



## Building a High-Impact Team

Working closely with the client, we used our in-depth market knowledge and network to bring together a team of seasoned Oracle experts. Each member offered extensive Oracle Cloud expertise and insights specific to finance transformation, creating a cohesive, efficient unit from day one. Many had collaborated on previous implementations, further enhancing the synergy and effectiveness of the team.

# Specialist Roles in Our Project Team

Our team of Oracle experts brought a wealth of experience across critical roles, each contributing uniquely to the project's success:

- **Solution Architect:** With a finance background and 20+ years of ERP experience, this architect ensured smooth integration with the client's SI team and delivered valuable insights into Oracle implementations.
- **Integration Architect:** A key figure in Oracle integrations, this consultant provided continuity beyond go-live and collaborated closely with the SI team to ensure cohesive project execution.
- **Data Migration Lead:** Working alongside the Solution Architect, this specialist managed complex data transitions, prioritising accuracy, security, and consistency.
- **Test Manager:** With over 20 years in Oracle Test Management, this consultant led robust testing processes, ensuring system resilience and readiness for deployment.
- **Environment Manager:** Leveraging 15 years of experience in managing Oracle Cloud environments, this manager worked with the Integration Architect to enhance project stability and scalability.
- **Finance Support Consultant:** Focusing on pre- and post-go-live support, this consultant assisted the BAU Finance Team in transitioning smoothly to Oracle Cloud, ensuring stability in early operations.

Each consultant's expertise enabled delivery of a seamless, high-quality implementation, underscoring our value as a trusted partner in the client's transformational journey.



# Addressing Client-Specific Challenges

Our client faced distinct challenges that Oracle Contractors were uniquely positioned to address:

- **Access to Trusted Resources:** As a fast-growing organisation, the client required consultants they could trust to integrate seamlessly. Our well-established network enabled us to source skilled consultants who could confidently step into their roles, easing concerns and streamlining onboarding.
- **Hybrid Work and Travel Requirements:** The project required a hybrid work model, with team members working on-site multiple days a week in a location that was not a typical commuter hub. This setup presented logistical challenges, especially in sourcing consultants who were able and willing to travel regularly and stay overnight when necessary. Oracle Contractors addressed this need by securing professionals ready to embrace a flexible schedule, ensuring a consistent on-site presence when needed that maintained high levels of productivity and collaboration.



## The “Aha” Moment: Building Lasting Confidence Through Expertise

Oracle Contractors made a transformative impact by filling critical roles that had previously gone unfulfilled, allowing the client to regain momentum and drive the project forward. Our experts didn't just support technical delivery - they took a proactive role in leading workshops, design sessions, and strategic discussions alongside the SI.

This involvement fostered a high level of trust and confidence, with the client recognising Oracle Contractors not only as a solutions provider but as a strategic partner. As a result, the client was able to rely on our expertise for both immediate project needs and future innovation, solidifying our role as a trusted ally in their transformation journey.

## Impact and Long-Term Benefits

Through the efforts of our Oracle team, the client achieved a successful Phase 1 rollout, resulting in significant operational improvements.

The Oracle Cloud ERP implementation enhanced efficiency, streamlined financial processes, and aligned their systems with IPO-readiness standards. This success led the client to express high satisfaction with our services and further reinforced Oracle Contractors' reputation as a dependable, strategic partner.

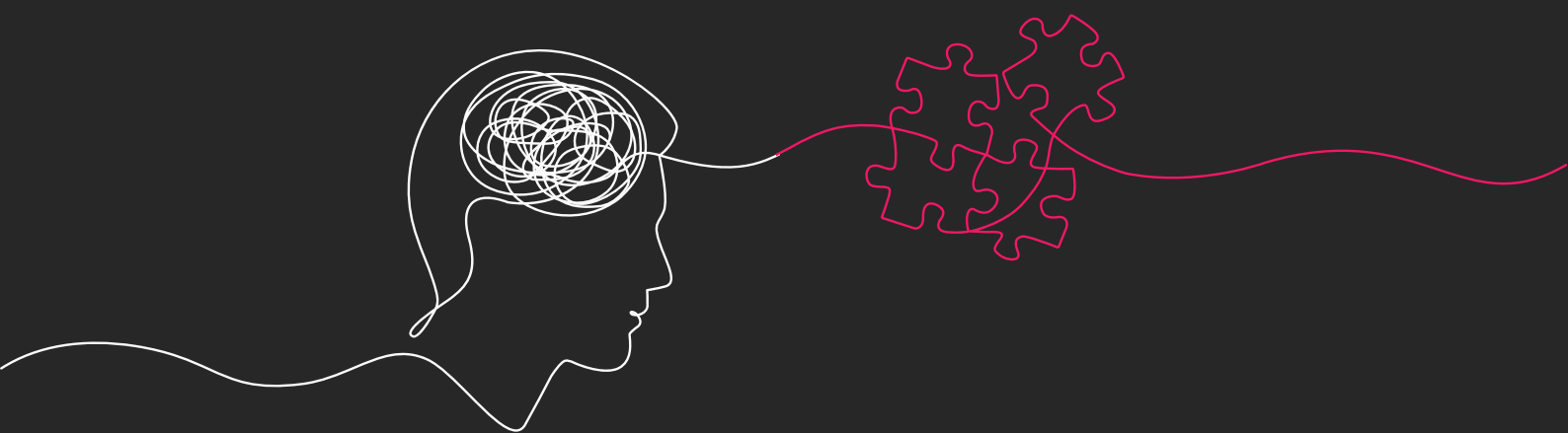


## Industry Insights: Meeting the Complex Needs of Finance Transformation

Oracle Contractors' expertise extended beyond technical Oracle knowledge. Our team understood the unique demands of the medical services and healthcare sectors, where precise financial operations and regulatory compliance are paramount. By addressing these specific needs, our consultants set a new benchmark for Oracle ERP projects in this industry, blending technology and business acumen to deliver long-term value.



# Driving Excellence with Tailored Expertise



At Oracle Contractors, we don't just deliver contractor to deliver projects - we create lasting partnerships that drive meaningful outcomes. Our focus on adaptability and proactive problem-solving enables us to meet our clients' immediate needs while strategically positioning them for future growth.

By bringing unmatched expertise and a hands-on approach to each engagement, we empower clients to navigate complex challenges confidently and achieve transformative success.



# Feeling inspired by the success of Oracle Contractors?

Contact us to discover how we can support your journey in finding  
the ideal candidates to elevate your team.



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